

TRINITY TOPICS

Fall 2009

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Trinity Transport, Inc. Strategic Shipping and Logistics Specialists

As a transportation intermediary, Trinity Transport handles over 135,000 shipments annually using various equipment types, including vans, reefers, flatbeds, specialized, and bulk. Our selected carriers benefit from our reputation for fairness. We have a fast pay policy. We use accurate miles and encourage respect for drivers. Our team approach creates efficiency for our logistics clients and our shipping customers. We are your solutions provider for freight transport.

TRINITY TOPICS

For customers and carriers of
The Trinity Family of Companies –
Trinity Transport, Inc.
Trinity Distribution Services, Inc (TDS)
Trinity Port Services (TPS)

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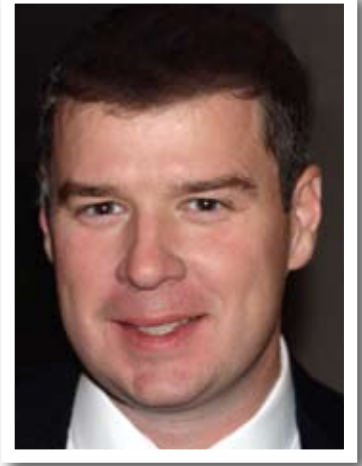
www.trinitytransport.com
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Submissions encouraged, please email
stories, photos and ideas to
news@trinitytransport.com

From Jeff's Perspective

Worry. Stress. Anxiety. Fear. Uncertainty.

These are words that describe the thoughts and feelings many Americans are experiencing this year. The economy has presented quite a challenge to each of us, and the simple reality is that not everyone is going to make it out on the other side unscathed. Chances are if you haven't been affected directly, you know someone that has. Due to your relationship with this person, you've undoubtedly been affected—or is the better term “infected”?



The feelings that result from this past year can be compared to an infection of the body. The germ of fear has been passed along by your proximity to someone already infected with the dreaded “Recession Bug”. Common symptoms of the illness include wringing one's hands and speculating about one's safety net should “something” happen. There is a cure for the infection when applied daily and shared with others becomes vaccine-like in its ability to prevent spread. It's called “Confronting Reality”.

When you confront reality, you acknowledge that the current conditions aren't optimal and are exceedingly challenging, but you also recognize the steps you must take in order to overcome and succeed. In business, it's never ok to succumb to the illness and stay in bed with a thermometer in your mouth and the covers over your head. There are successful companies absolutely thriving right now, and you'd better believe they've confronted the reality and moved forward with action and purpose. A successful company doesn't make the best of the hand they were dealt, they re-deal with a brand new deck of cards. What does this mean for you?

As Jack Hayhow suggests in his ebook, “Kicking the Recession's Butt”, confronting reality is about three key steps taken by the right people in successful organizations. Anyone with the right attitude and motivation can become the “right person” in your company if they follow the steps. The right people always Initiate, Stretch, and Grow.

Initiating means to act without assistance, to do it on your own, and if often the hardest step in the process because it involves self-motivation. What is it that you are going to start doing today that will create success for your company that no one else has done yet? It's a tall order, but the right individuals initiating the right new service or program are the ones kicking butt in this economy.

Stretching means to understand what would be a likely milestone, goal, or target, and then setting your goal for an even higher level. You must allow the stretch goal to exist to give everyone something to reach for, however wildly impossible it sounds. The right individuals are stretching and experiencing wild results they'd never dreamed possible, kicking the economy's butt.

Growing represents personal improvement and self-reflection with tough comparative questions. Comparing last year to this year, do you feel improved

and how? Did you have a higher close ratio, did you increase revenue, did you complete more projects, or did you develop the skills of your fellow team members? If you are growing, you're kicking the recession's butt.

In 2009, Trinity set out with a theme to "Advance Excellence" in every department and position within our company. We've taken these steps throughout the year to initiate new services for customers and carriers, stretch for higher goals and new levels of service, and growing as a result. We are extremely blessed to see an increase in our revenue and in new customer relationships over last year's figures, and I take this opportunity to thank our customers, carriers, and team members. Keep kicking this economy's butt!

Advancing Excellence in 2009,



Jeff Banning, CTB
President and CEO

We're tracking **Team Trinity's** volunteerism for our participation in the **Presidential Volunteer Service Program**; please **submit** your **community service** hours to foundation@trinitytransport.com

Trinity Implements Truck Stop Scanning Program

Trinity has implemented TRANSFLO Express truck stop scanning from Pegasus TransTech to provide same-day access to delivery documents. With TRANSFLO Express, drivers simply hand their delivery documents to a trained cashier for scanning at more than 540 truck stop locations nationwide, including all Pilot and Love's travel center locations. In seconds, these documents are sent electronically to Trinity for immediate billing and payroll processing. TRANSFLO Express expedites document delivery and allows drivers to get paid faster when hauling for Trinity Transport.



"In today's economy, cash flow has become more important than ever. This will give our carriers the ability to significantly decrease the number of days between them delivering a shipment for Trinity Transport and us receiving the necessary documents by which we can pay them. We are excited to be able to offer this value added service to our carriers," said Greg Massey, Director of Administrative Services.

To learn more about this program, visit www.trinitytransport.com/transflo.



DNA in Action

By *Bridgette Mitchell*
Team Leader, Carrier Compliance

Trinity Transport is a company unlike any other I have had the privilege to work for. This company was founded on Godly principles and the DNA of the company is focused on providing the best cus-

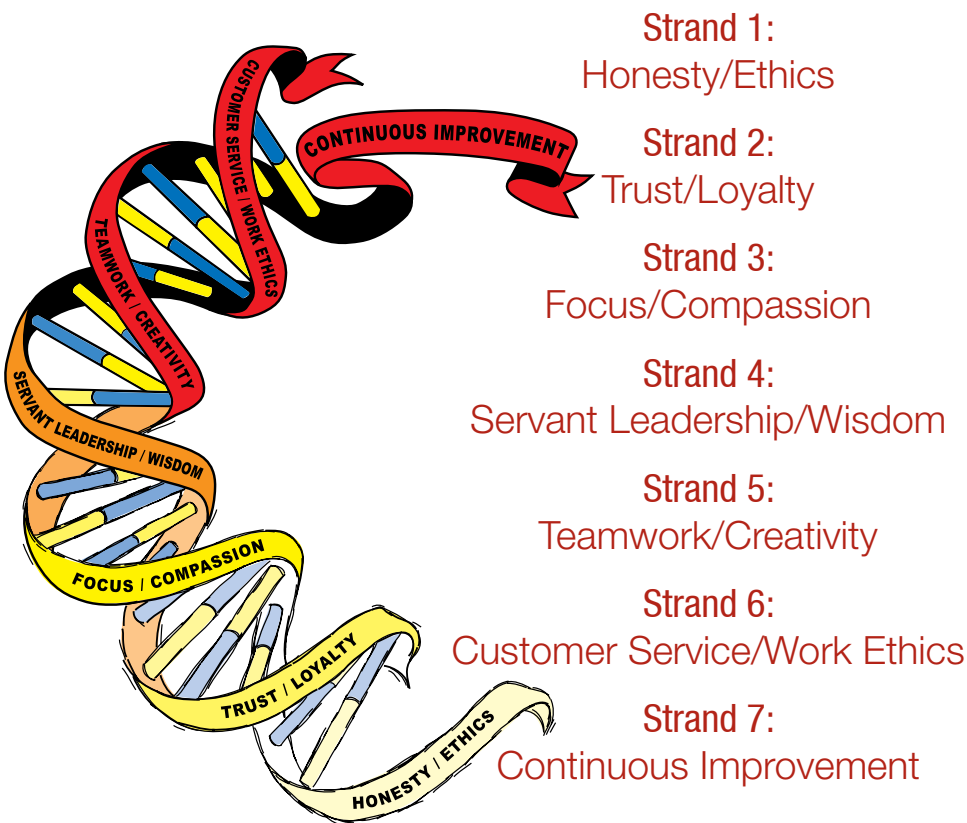
tom service to our customers and carriers. That is the goal of each and every department. Here in the carrier compliance department, we have the additional responsibility of making sure that the carriers that haul your products have the proper insurance and authority and are good carriers. There are three different websites we use to look at motor carriers' performance records, and if there have been problems indicated on those websites with the carrier in question; we will not put them on a load.

If you are a new carrier being set-up with Trinity, after your set-up is complete you're given a login and password to our website. On our website you may post your empty trucks, look for loads, and check payment status or even the weather! When and

TRINITY NEWS BRIEFS

if there are changes either to a physical address, payment address, insurance provider, coverages, or employer identification number, please call us so we may get your information updated at (800) 319-6968. Let's work together to keep your information accurate and up to date. If you've had a change of address please make sure we're notified to avoid payment or year-end 1099 delivery delays.

At the beginning of this article I mentioned the Trinity Transport DNA. Let me share that with you in closing. Similar to how a human's DNA represents their chemical make-up, the Trinity DNA depicts what we are made of. Thirteen core traits are woven into the strands of our DNA, including:



If you see an area that needs improvement, let me encourage you to share that with us. You are best equipped to judge us on how we are doing.

Prove: 20:28

“Love and truth form a good leader,
sound leadership is founded on
loving integrity.”



Best in the Business

Trinity has once again been named in the Top Ten “Best in the Business” of Medium-Sized Employers by the News Journal’s annual survey. Forty other Delaware companies, with between 75-249 employees, competed for ranking in this category. Trinity also made the list in 2007.

Nearly 15,000 Delaware employees were surveyed by an independent research firm, Workplace Dynamics, to measure six factors. These included the direction, execution, career, conditions, managers, and pay & benefits. Responses were kept completely anonymous to ensure the validity of data.

“I am humbled once again by my fellow team members to be honored with such a distinction. In business, you always struggle to differentiate yourself from the competitors. Our team makes it easy to identify this difference, and it is because of them that we enjoy this honor, ‘Best in Business’. Congratulations, Team Trinity, and keep it going, ‘The Trinity Way’.” Jeff Banning, President & CEO.

Redesigned Website Launched

By Brandy McMullen, CTB

Director of Marketing

In mid-September, Trinity launched a completely redesigned corporate website. Shippers and motor carriers that access www.trinitytransport.com learn more about Trinity's services, corporate profile, and community involvement. Trinity customers can view load tracking, shipping documents, request quotes, and arrange pick-ups. Trinity motor carriers can view available loads, monitor payment status, post their available equipment, and enter their shipment status online.

"The site was designed to serve as a more effective communication link to our customers and carriers," shared Brandy McMullen, Trinity Director of Marketing. "Not only are we presenting the full range of services we offer from truckload logistics to transportation management software, but we've also added live chat for immediate access to our customer service team. There is a greater emphasis on sharing news, events, and information in a more user-friendly method."

The site was designed by Cassie Hillis, graphic designer, programmer, and former Trinity employee, based in Wilmington, Delaware. Intellix Media, based in Los Angeles, California, provided web development for the project.

FAQ's

What will happen when I type www.tticarriers.com?

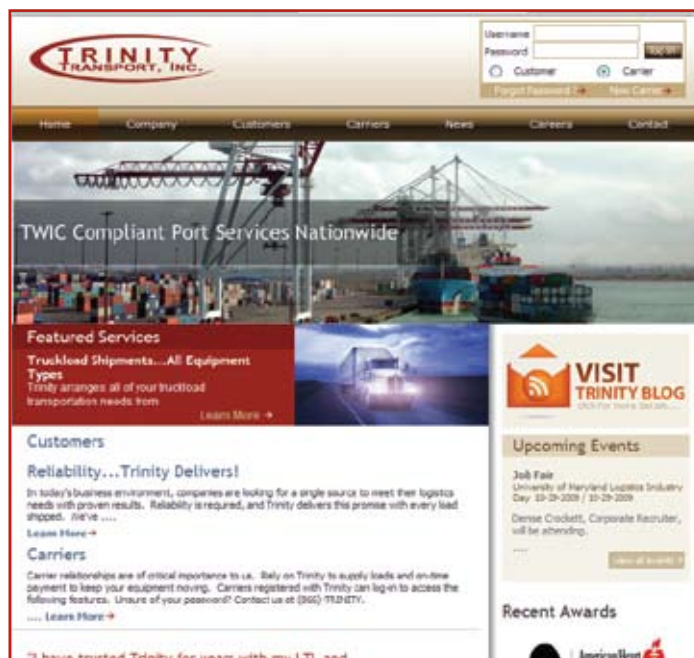
The URL will still work; it will just redirect you to the carrier section of the new website on www.trinitytransport.com.

What will happen when I type www.trinitytransport.com?

We will be using and heavily promoting the same website address; you'll just see the newly designed site instead of the old site.

Is the intranet tied into the new site?

No, the Trinity intranet is still a stand-alone site for internal use only.



Can customers/carriers still use their same login and passwords?

Yes! Customers (Shippers) use their account # or web login as their user name. Carriers use their Motor Carrier number (MC#) as their user name. Carriers without MC#'s will need their web login name, assigned by our carrier compliance staff. Make sure to click the right button when you login. There is a "Forgot Password" link, and you may also contact

(866)-TRINITY or try our live chat for login assistance.

What new features can we expect?

The site was created to enhance our online presence with an updated design and easier navigation. The features are numerous, some are subtle, but to name a few more obvious ones, the carriers and careers portions have seen significant changes.

Carriers have additional features, including enhanced available load searches, check call entry, and post-

ing their available trucks. Our career portion has been refreshed with a more personal approach to displaying what makes being part of Team Trinity so special. RSC offices are depicted on a map with their own photo of the location and will soon feature a virtual tour of their office. Additionally, users can create their own profile

and return to update their information and resume without filling out another application form.

To report a problem, whom do we contact?

Brandy McMullen

brandy.mcmullen@trinitytransport.com

(800) 846-3400 ext. 3935

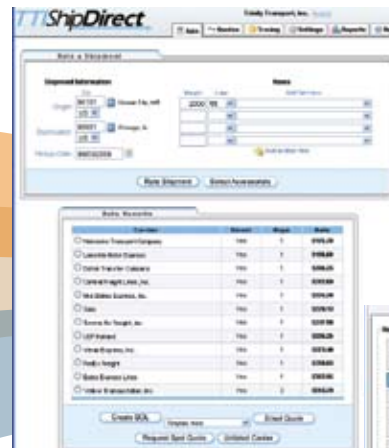
Trinity LTL Services

No matter the size of your shipment, Trinity Transport, Inc. can manage it. Trinity's less-than-truckload capabilities provide a clear economical advantage for businesses. That's why we offer high performance LTL services that will help you trim inventories, lower distribution costs and get to market faster. Connect your freight with the service it deserves. When you need expert service, accurate pricing and peace of mind for your next shipment, make the call to Trinity.

Our LTL Services Include:

- Personalized customer service
- Contracts with local, regional and national carriers
- Competitive pricing
- Shorter transit times
- Reduced handling
- Volume pricing comparisons
- Expedited LTL
- Bill Of Lading automation

Single Source Solutions Provider for Your Less-Than- Truckload Requirements



For more information contact your local representative. Visit our site www.TrinityTransport.com to track shipments, print PODs and more!

Analyze your LTL network

TTShipDirect™ is a web-enabled program that offers on-the-spot carrier pricing, selection and tracking tools. Our program helps logistics professionals choose the most cost effective and efficient transportation provider for their shipments.

Visit our site www.TTShipDirect.com for a free demo.



Advancing Excellence



Claims Corner

By Stephanie Barrall
Corporate Claims Specialist

Have you ever witnessed a delivery that was marked seal in-tact but miraculously there were overages, shortages or damages once checked? Motor carriers take note, even if you've delivered a load with a seal intact, it does not always protect you from "OS&D's". Let's take a little pop quiz, and hopefully the exercise will help prepare you for the road ahead.

Scenario 1: The shipper is considered a "shipper load and carrier count (SL&C)" facility but will also allow a driver to load and count the product. Together, the shipper and driver elect to sign the bills "SL&C", but at the delivery, there is damage to a pallet. Is the carrier responsible for the claim?

Answer: YES. The driver was allowed to inspect the product, and should have counted and examined the shipment for overages, shortages, and damaged materials. If the driver's inspection came back with any issues, he or she must refuse to load until the situation is remedied. During and after loading, the driver must make



June

certain that the load is secure enough for transit without damage.

Scenario 2: If the origin facility is a "shipper load and count (SL&C)" facility and the driver is not allowed on the dock, for any reason, including to secure the load, then does the seal intact notation on the bill of lading protect the carrier from a claim?

Answer: YES. If there are any discrepancies or damages on the load, excluding apparent transit damage, then the liability falls back on the shipper since the carrier was not allowed to partake in the shipping or securing procedures.

Whether you are a carrier or shipper, it is very important to make sure that you are familiar with proper loading procedures, as this will expedite the claims process and result in a clear path to resolution of issues. If you have any questions or concerns regarding claims procedures, don't hesitate to contact our team at (800) 846-3400, ext. 2118.



July



August

Every Day is Game Day, & Every Game Has an MVP

Advancing excellence is our corporate theme for 2009. Each month, an MVP is chosen, similar to an employee of the month, as someone nominated by their peers as a team member who is Making Valuable Progress toward our goals and exceeding past benchmarks. Congratulations to our June, July, and August MVP's!

Trinity's MVP for the month of June is Ashley Connolly who works as a carrier salesperson (dispatcher) in the Delaware Regional Service Center.

TRINITY NEWS BRIEFS

Here are some of the comments Ashley's team members made concerning how she has advanced excellence:

"Great team player! Whenever we have a hot load, you are the first to respond."

"Thank you for taking initiative and providing feedback for our bid package. Your information was helpful."

Trinity's MVP for the month of July is Jenni Lewis who works in the billing department in the Delaware corporate office. Here are some of the comments Jenni's team members made concerning how she has advanced excellence:

"Thanks for the outstanding job you did on month-end bills for June. You really stepped up handling all the produce loads and getting all the loads released."

"Thank you so much for being patient with me this past month. I admire all the hard work you do in produce."

Trinity's MVP for the month of August is Aimee Jefferson who works as a carrier salesperson (dispatcher) in the Delaware Regional Service Center. Here are some of the comments Aimee's team members made concerning how she has advanced excellence:

"Wow! What a never-say-die attitude on hard loads. Thanks so much for your hard work and dedication."

"You have really done a lot and found a great carrier for the many multi-stop loads! Good job keeping up with it and finding the great carrier!"

"Thank you for staying after hours to help with my load. You're a good team mate."



Carriers: 7 Ways to Avoid Delayed Payments

By *Martha Foster*
Corporate Customer Service

1. When billing, make sure to include your:
 - Invoice with your correct address and phone number. If the address doesn't match what we have for you, delays may occur.
 - Trinity rate confirmation.
 - Bill of Lading signed by receiver.
2. If you are given a T-check for unloading, you **MUST** send in the receipt from the lumper or we will be

deducting the T-check from your payment.

3. We have some customers with special requirements. Please read your rate confirmations and ask your assigned dispatcher if anything special is required.

4. Loads that are paid based on weight (such as produce), please make sure you send in your weight tickets.

5. Some delivery locations require specific lumper receipts, and only those receipts will be accepted for payment. Please double check with your assigned dispatcher that you have the correct lumper receipt before leaving the dock.

6. We have customers that require our "blind shipment service". If you accept a blind load, always get the bill of lading from the shipper and send it in along with the delivery bill of lading. Two bills are required for payment on blind loads.

7. When in doubt, please call (866)-TRINITY and we will help you through the right steps to ensure stress-free and on-time payment.

Our Freight Agents benefits include:

- * Ability to work from home
- * 24/7 support team
- * Carrier base over 30,000 strong
- * PC Miler
- * Load posting/matching services
- * Weekly settlements
- * ACH carrier settlements
- * Accounting, collections, & claims support
- * Sales & operations assistance
- * Marketing materials & support

To Apply, visit

www.trinitytransport.com/agentinformation

"Travel the Road to Success, Choose Trinity"



Payment Options

By Burnie Lankford
Accounts Payable

Our company’s motto this year is “Advancing Excellence”. Each department works hard to live up to this motto and our department is no different. We do our best to get our carriers paid correctly and on time. We offer four types of payments to our carriers.

Days to pay	Type of payment	Fee for payment
3	ACH (direct deposit)	2% of the load
10	ACH (direct deposit)	1% of the load
17	Check	No fee
20	ACH (direct deposit)	No fee

Getting set up on ACH (direct deposit) is very easy. We can fax you a form to be completed or you can download it online www.trinitytransport.com/quickpay. Just fill that out and fax it back to the number at the top of the form with a copy of a voided check. We can set you up that same day and you can receive payment that night. Direct deposit has many advantages, such as:

- No waiting for the mailman.
- No trip to the bank to stand in line.
- No waiting for the check to clear.
- No checks lost in the mail.
- Your money is in your account and available to you the next morning.

If you have a question please do not hesitate to call us at (866)-TRINITY. We

Sheldon Hudson Promoted

In August Sheldon Hudson began his new role as the Risk Management Officer in the Delaware Corporate Office. Sheldon has been a part of the Trinity team since August of 2008 and previously served the role of Human Resources Generalist. In his new position, our new Risk Management Officer will be involved in minimizing our exposure to risk by taking proactive measures and addressing any possible threats in the industry or environment. This is a strategic position in which Sheldon will act as a compliance officer, create and modify contracts, and communicate with internal and external stakeholders in cases involving customer bankruptcy filings or claim situations.



love any opportunity to serve you. Many companies consider themselves good service providers, but we believe good is the enemy of great. Great is what we want you to associate with the name Trinity Transport.

I am reminded of a statement made by John Mason: “You were born an original. Don’t die a copy.” While an original is hard to find in freight brokerage, they are easy to recognize. We hope when you see the name Trinity Transport, we will be easy to recognize as a true original, a maverick in our field, doing business the right way, “The Trinity Way”.

Sign up for E Trinity Weekly! Our weekly electronic newsletter with the current national fuel average, industry information, as well as Trinity topics. Email marketing@trinitytransport.com to sign up today!

INDUSTRY NEWS

National Truck Driver Appreciation Week

National Truck Driver Appreciation Week, endorsed and organized by the American Trucking Association, will be celebrated in November this year. On November 4th from 9:00 a.m. until approximately 2:00 p.m., Trinity will be holding a driver appreciation celebration at the Travel Centers of America location off Interstate 95 and Route 175 in Jessup, Maryland (Exit 41A). Any drivers passing through the Baltimore area are invited to stop in, meet our Trinity representatives, and receive your free gifts as tokens of our appreciation for keeping us rolling all year long.

“ATA is proud to continue the tradition of National Truck Driver Ap-

preciation Week,” said ATA President & CEO Bill Graves. “The trucking industry values the men and women who safely deliver not only our food, medicine and clothing, but also items like the movies you watch at the movie theater. This week is a time where companies, customers and the American family can show their appreciation and honor all drivers and their families.”

There are over 3.5 million professional truck drivers nationwide - delivering the goods U.S. consumers need every day of the year. Logging over 432 billion miles

per year, trucks delivered 10.7 billion tons of freight in 2007, or 69 percent of total U.S. freight tonnage. Professional truck drivers are more essential to the national economy than ever before, and they’re delivering their loads safely and professionally. To learn more about how essential the trucking industry is, visit www.ntdaw.org.

Good stuff.

2009 
NATIONAL TRUCK DRIVER APPRECIATION WEEK

**Join us on November 4th at the TA in Jessup, MD
as we celebrate NTDaw.**

The Train is coming...



Stay Tuned for More Information



Transportation Re-Authorization

The Surface Transportation Authorization Act of 2009: A Blueprint for Investment and Reform.

By John Stirrup – Vice President of Policy & Government Affairs, Transportation Intermediaries Association (TIA)

House Transportation and Infrastructure Chairman James Oberstar unveiled the “Surface Transportation Authorization Act of 2009: A Blueprint for Investment and Reform” in June and declared that it would bring transformational change.

Included in the bill is a plan to reorganize the US Department of Transportation, including consolidation of multiple programs and offices and focus on a more efficient transport network for freight and transit. Also included in the legislation is the establishment of an infrastructure bank as well as a new undersecretary for intermodal programs responsible for policy and cooperation across several transportation modes under DOT’s purview.

The bill is the result of three years of

bipartisan work in the committee and would call for approximately \$500 billion in transportation spending over the next six years, while leaving the detail work of developing a funding formula to the Ways & Means Committee.

Oberstar is quick to point out that because of under investment in transportation the total cost of logistics for U.S. companies has increased from 8.8% of gross domestic product in 2004 to 10.1% in 2008 – a \$412 billion increase in four short years.

“States need to include freight delivery systems in their transportation networks and in their transportation plans,” Oberstar said.

The Surface Transportation Authorization Act of 2009 was quickly dealt a major roadblock. Transportation Secretary Ray LaHood delivered the news to Capitol Hill in late July that the Obama Administration supports an 18-month delay in consideration of a Transportation Authorization Bill. At that same time, the Administration wants to stabilize the Highway Trust Fund with a \$20 billion infusion of funds before the current authorization expires September 30. The Senate subsequently approved a \$7 billion short-term rescue for the Highway Trust Fund.

While Oberstar’s legislation has bipartisan support, indeed Ranking Member John Mica appeared with the Chairman at the press conference announcing the bill’s rollout; it

is a different story on the Senate side. Two key Senators; Barbara Boxer of California, Chair of the Senate Environment and Public Works Committee and Max Baucus of Montana and Chair of the Finance Committee announced their support for the Administration’s proposed 18-month delay.

At this point, it seems unlikely that Congress will substantively address Highway Reauthorization prior to the Congressional mid-term elections of 2010.

Choose Your Speed.

Quick Pay:
3 Business Days (2% fee)

Expedited Pay:
10 Business Days (1% fee)

Full Term Pay:
Standard Payment Terms (free)

Truckers:
You can choose how fast you get paid. For more information please contact our Customer Service department at 866-TRINITY (866-874-6489)

ARTICLES OF INTEREST



Being Easy to Do Business With

By Mike Dobson, CTB
Senior Account Manager

We talk about our honesty and our ethics quite often, but when we really drill down into it, what is it about our honesty and ethics that make us great or can make us even greater? How do we inspire loyalty in customers, shippers, carriers and coworkers to build long-standing relationships with Trinity? While providing great customer service is a highly detailed process, the basis is quite simple.

Be easy to do business with.

If you want to make a good impression with a new customer that has just given you their first order, be easy to do business with. Get all of the information upfront. Have you ever rushed through the order acceptance process and as soon as you hang up the phone you realize that you forgot to ask for a simple detail? You call back and as soon as you hang up, you realize that you forgot something else. You know, first impressions are

so important, and can make or break you when aiming for order number two. Asking your customers purposeful questions in the beginning of the relationship will enable you to make things quick and effortless for your customers when they call you next time. You will be easy to do business with!

Why do your current customers rely on you? Why do your coworkers depend on you? It's very simple. You have proven that you are easy to do business with. They know when they call you, they're going to get a quick and reliable response. When the cards are down, you're going to have their back until their luck turns. Trust is difficult to build, but is very easy to destroy. Be credible, be a problem solver, and be the one that your stakeholders rely on. If you consistently provide detailed and realistic solutions, you are going to be the one that is relied upon every time. You will earn their trust and additional business. Isn't that our objective?

At Trinity, we all rely on each other in order to make this company successful each and every day, rising above past benchmarks to higher levels. We make a habit of asking ourselves the tough questions, such as:

Do I make it easy for my coworkers to do business with me?

Do I provide complete and accurate information to my support system?

Do I protect teammates by taking care of discrepancies?

Do I feel like my teammates rally around me in support?

Do I react positively to requests from customers and teammates?

Folks, those that are seeing their teammates urgently pitch in while dropping everything else to lend a hand are doing it right. People that are continuously being asked to provide solutions are doing it right. Those that are spending their time complaining about the economy or that they aren't seeing enough team support really should take an introspective look at their customer service habits. The best question to ask themselves is if they are easy to do business with.

It's safe to say that we're all busy, but at the same time if we want to be easy to do business with we need to make it very clear in our actions and words that we are all important to each other and that we are never too busy. We must prioritize our duties, and we must convey to our teammates that we know that all of our duties are important.

Being easy to do business with isn't about being lightning-fast, nor is it about having all of the answers and solutions. It's simply one person trusting another person to get the job done effectively. So here is the one million dollar question—are you easy to do business with?

Convoy for a Cause

Delaware hosted its leg of the World's Largest Truck Convoy® at the State Fairgrounds in Harrington, Delaware on October 3rd. The town sits at the intersection of U.S. Route 13 and State Route 14. Local law enforcement provides special escorts for the convoy through Kent and Sussex County towns on a 28-mile route. Each year, drivers from our asset-based division, Trinity Distribution Services (TDS), participate. TDS Safety Director, Melynda Hitchens, helps organize and contribute to the annual event. Truckers each donate at least \$100 to the event and escort a Special Olympics family “shotgun” in the cab throughout the route. Originally founded in Florida in 2001, the Convoy has extended to 26 states and 4 Canadian provinces. Trinity has celebrated the event since 2003 when it started in Delaware.

Meet Barbara Howe- A Brief Autobiography

Trinity Agent Since 2008

As a new member of the Trinity team, I'm happy to share some information about myself. I'm excited to be a Trinity sales agent, and look forward to serving my customers to the fullest, offering the complete range of services. To begin with, I'm married, a mother, and a grandmother! My husband and I have the “mine, yours, & ours” going on. In total we have five kids, five grandchildren, and one beautiful nine-year-old that is ours together.

I have a Masters in Finance from Ole Miss. In 2001, my youngest daughter got married and my new son-in-law asked me to loan him the money to open a freight brokerage office. He had the experience and the ability so I agreed and fronted the money. In a lame attempt to guarantee prompt repayment to my loan, I took a leave of absence from my bank employer and worked with my new son-in-law. To make a long story short, I now have an ex son-in-law, never saw repayment, but I have been a successful freight broker since 2001 when I switched careers.

My husband and I recently bought a 106 year-old building in the south. We have renovated it to accommodate my office in the front and my husband's business in the back. My husband is a successful musician in the band “Appaloosa”. He has a multi-track recording studio where he records bands and individuals and gives guitar and voice lessons. He has traveled the world with many, many famous people. I am extremely proud of his musical accomplishments.

When it comes to my personal hobbies, I am a certified scuba diver and love the ocean. Also, I love to decrate...aka shop!

Drivers of the Month



JUNE

Marvin Marshall



JULY

John Whealton



AUGUST

Frank Kocielski

In Loving Memory

Dale Miller was a faithful Trinity employee working in an agent office for Dale and Jay Kretz. Dale passed away on Wednesday June 15th of complications from a heart attack. He is survived by his wife, Carol, two children, and nine grandchildren. He loved his family and enjoyed sharing what was happening in his grandchildren's lives. He enjoyed getting up early and coming to work with a smile on this face. Dale was a hard worker and was ever-willing to do whatever was needed to further the company's business. He was kind and always had a joke to tell. Dale loved to discuss the Bible and drew comfort knowing he would be with the Lord for eternity. Dale Miller will be missed dearly by his fellow Trinity team members, customers, and carriers. He is remembered as a good friend, an excellent co-worker, and a man of character.



Rain Doesn't Dampen Tournament Success

The 6th Annual "Putt for Life" Golf Tournament was scheduled at Heritage Shores in Bridgeville on August 22nd. Heavy rains prohibited the tournament from commencing, leaving the course too soaked to play. Despite the rainout, the event succeeding in raising over \$22,000 as a charity event for the Trinity Foundation, a non-profit organization founded in 2005 by the employees of Trinity Transport of Seaford. Golfers were given gift bags, door prizes and vouchers for the course and restaurant to play and dine at their convenience.

There were 116 golfers this year and 79 sponsors. Host sponsors included Discover Bank and Trinity Transport. The lunch sponsor was Aljex Software, and the other top level sponsors included Nanticoke Memorial, Management & Training Corporation, Trinity Distribution Services and Trinity Transport's Agent Division. For a complete list of sponsors, visit www.puttforlife.org/ sponsor.

Trinity Foundation Director, Adam Miller, shared his thoughts on the successful event. "Despite the unfortunate weather, we appreciate the good sportsmanship and understanding exhibited during the event. From the Trinity Foundation and Trinity Transport, thank you for your continued support of this annual fundraiser."

Recent Donations

By Adam Miller

Director, Trinity Foundation

One of the fantastic things about being part of the Trinity Foundation, a group of committed Trinity Transport team members, is the ability to make an impact with our donations to various charities and noteworthy groups, large and small. We are known for our consistent and strong support of the American Cancer Society. During the annual Relay for Life, Team Trinity raised and donated \$15,000! The American Heart Association is another large group we support heartily, donating \$13,000 in 2009 and participating in the annual Heart Walk in October. I want to take this opportunity to share news on the other donations we are blessed to provide other important organizations and groups in need. Where there is a need, the Trinity Foundation's mission goes to work, "to continually improve peoples' lives by serving and investing in our community to promote wellness, inspire giving, and influence our future leaders."

\$250 to the Delaware Hospice in support of their 5k Run and Family Walk

\$250 to Safe Haven Animal Sanctuary "Tails on Trails" 5k event

\$250 to the Sussex County Boy Scouts

\$150 to the Harley-Davidson Ride for Life event fighting muscular dystrophy

\$250 to the Delmar High School Destination Imagination fund-raiser

\$100 to the Allie and Friends organization to support their fight against neuroblastoma \$500 to the National Multiple Sclerosis Society for their annual MS Bike event



\$500 to the Tomorrow Fund benefiting children fighting cancer

\$250 to the Sussex Tech High School Music Boosters benefiting their marching band \$150 to help support the Seaford AFRAM Festival

\$150 to KSI in support of their annual calendar

\$1,000 to Pioneer Bible Translators, an organization that one of our team members recently joined to serve as a missionary in East Africa.

If you would like to help us support these causes, or have needs that we may be able to assist you with, please visit our website at www.ttifoundation.org for more information.

We're Fido-Friendly! Trinity Becomes a Pet Food Donation Drop-Off

Trinity has officially become a drop-off location for pet food donations to benefit Safe Haven Animal Sanctuary, a no-kill shelter for cats and dogs in Nassau, Delaware (near Rehoboth Beach). The Banning Foundation supported the shelter in May by holding a breakfast fundraiser, and is continuing its support by opening Trinity's headquarters up as a drop location. Bagged and canned pet food donations are accepted, as well as treats or monetary donations. For additional information, contact Christy.Gorski@trinitytransport.com or call (800) 846-3400. To learn more about Safe Haven, visit www.safehavensanctuary.com.



Trinity Has Heart!



On Saturday October 3rd, representatives from Team Trinity participated in the Annual Heart Walk in Georgetown, Delaware to benefit the American Heart Association. The Trinity Foundation repeated their 2008 donation of \$13,000 to support the organization in 2009.

Team walkers included employees of Trinity Transport, family mem-

bers, and friends. The American Heart Association honored Trinity in for the third year in a row as a "Fit-Friendly" company for its commitment to workplace wellness efforts. Team members Jill Ostermann and Christy Gorski were heavily involved in the event, serving as the heart walk Marshall and committee Co-Chair respectively. Congrats, and well done, ladies!

New Board Members

The Trinity Foundation welcomed the addition of two new board members in August. Burnie Lankford and Rachel Dukes have volunteered to join as Treasurer (issuing checks and balancing the books) and Apprentice (to learn the ropes and assist on special projects). Both women work in the Delaware corporate office; Burnie is in accounts payable and Rachel is in carrier compliance. On behalf of the Foundation, we thank Burnie and Rachel for their dedication to fund-raising and community service, and wish them luck in this new endeavor. Visit www.ttifoundation.org to read their recently posted biographies.



Burnie Lankford



Rachel Dukes

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